

National Institute of Electronics and Information Technology (NIELIT)

An Autonomous Scientific Society of Ministry of Electronics & Information Technology, Govt. of India

[E-Tender ID: 2019_DIT_443570_1]

Minutes of the Pre-Bid meeting against Tender Reference No. 60(26)2017-NIELIT-HQ for "Inviting Quotations through e-Procure Portal for Supply and Installation of Academic Version of Microsoft SQL Server 2017 Enterprise Core and Academic Version of Visual Studio 2017 Professional Edition".

With due approval of the Competent Authority, the following Tender Evaluation Committee was constituted for the tender published i.r.o. "Inviting Quotations through e-Procure Portal for Supply and Installation of Academic Version of Microsoft SQL Server 2017 Enterprise Core and Academic Version of Visual Studio 2017 Professional Edition". The following Committee members were present for the Pre-Bid meeting:-

- a)** Sh. B. B. Dua, JD(Tech.)
- b)** Sh. Kamal Sachdeva, AD(Admn.)
- c)** Ms. Anu Nain, FO

2. The Pre-bid meeting was held on 21st February, 2019 at 11:00 AM in Conference Room No. 106, NIELIT Bhawan, Dwarka, on its scheduled date and time. Representative from the following bidders participated in the pre-bid meeting -

- a)** Sh. Manish Tripathi, Vice President, M/s Prakhar Software Solution Pvt. Ltd.
- b)** Sh. Ashutosh Chopra, M/s Trident Information Systems Pvt. Ltd.

3. Pre-bid queries received as per prescribed format through E-Mail were discussed during the meeting along with the other queries raised by the representative of the bidder who had attended the pre-bid meeting. The queries along with their replies, including the amendments in Tender Document is attached with this minutes as Annexure-I.

S. No.	RFP Page No.	RFP Rule No.	Rule Details	Query/ Suggestion/Clarification sought by bidders	Replies by NIELIT
Queries sent by M/s Multiverse Solutions through Email					
1	6	C	Eligibility of Bidder	Is this Mandatory that bidder should be operation in academic field only OR We can also share the Proof of Execution the same in Corporate & Enterprise.	Refer Tender Clause-C.4 on Page-6. The word “PSUs” stands removed from Tender Clause-C.4 on Page-6 and S.No. 4 of Table specified in Tender Clause – I.i.
2	12	H	EMD Fees	Waive-Off of EMD Fee. Please help us to understand the process of Waiver-Off the EMD Fees.	Refer NIELIT Reply at S.No.3 below.
Queries sent by M/s Prakhar Software Solutions Private Limited through Email					
3	12	ii. EARNEST MONEY DEPOSIT (EMD): (d)	As per the OM No. F.5/4/2018- PPD dated 28th February, 2018, Ministry of Finance, Department of Expenditure, Public Procurement Division, Government of India, declaration of UAM number by the vendors on CPPP is mandatory from 01/04/2018. The MSME bidders who fail to submit UAM number shall not be able to avail the benefits available to MSEs as contained in Public Procurement Policy for MSEs Order, 2012 issued by MSME.	We request to allow the participation of Firms Registered under NSIC/MSME/ Startup and provide the relaxation for firms as mentioned in the Office Memorandum and GFR 2017 Guidelines of the Government of India . Relaxation of Turnover and Eligibility criteria. We are providing IT Support Services to Government Ministries, PMO and Departments.	Exemption of EMD shall be given as per GFR-2017 and its subsequent amendments. For availing such exemption, scanned copy of the requisite supporting documents shall be uploaded by the bidder in the e-Procure Portal as part of its technical bid.
4	11	3	The Bidder must have minimum Average annual turnover of Rs. 81.00 Lakhs for the three (3) financial years i.e. 2015-2016, 2016-2017, 2017-2018 and should also be in Net profit & Positive Net worth during these three financial years.	Please Keep the Turnover Criteria to 50 Lakhs for Startup for Last Financial Year	For Startup Firms, who are recognized by Department of Industrial Policy & Promotion (DIPP), shall be given relaxation in Turnover Criteria as under – “The Bidder must have minimum Average annual turnover of Rs. 54.00 Lakhs for the three (3) financial years i.e. 2015-2016, 2016-2017, 2017-2018 and should also be in Net profit & Positive Net worth during these three financial years.” For all other bidders, the tender clause remains unchanged.
5	11	4	The bidder should be operating in the field of providing Academic Version of Microsoft SQL Server 2017 Enterprise Core and Academic Version of Visual Studio 2017 Professional Edition through a valid Certified Large Account Reseller (LAR)/ Partner/Dealer of Microsoft.	We are Microsoft Authorized Partners, and since we are providing implementation and support services kindly include the experience with Government Entities in IT Support Services. Please Provide the relaxation of Prior Turnover and Prior Experience	Kindly refer NIELIT Reply at S. No.4 above for relaxation in Turnover for Startup Firms. The Tender Clause-I.i.4 & Tender Clause-C.4 remains unchanged.

			<p>The bidder must have completed any of the Below mentioned Purchase Orders in respect of Supply and Installations of MSSQL Server and Visual Studio for State/ Central Government/PSUs/Autonomous Body of Govt. of India –</p> <p>a) At least one job of similar nature of approximately 80% of the tender value OR</p> <p>b) At least two job of similar nature of approximately 60% of the tender value OR</p> <p>c) At least three job of similar nature of approximately 40% of the tender value</p>	of Supplying of Microsoft Products.	
M/s XtraNet Technologies Private Limited, Bhopal					
6	6	C. Eligibility of Bidders: 5	<p>The bidder should be a Valid Certified Large Account Reseller (LAR)/ Partner/Dealer of Microsoft and shall be duly authorized to supply Microsoft products under Enterprise Agreement of Microsoft. Duly signed and stamped (by authorized signatory of the bidder) scanned copy of Authorization letter of the OEM or OEM Partnership/Dealership letter is to be uploaded into e-Procure Portal. If online mechanism is there to verify the OEM Partnership/Dealership, then the document in respect of the URL along with the steps to verify the same shall also be uploaded on e- Procure Portal along with their respective technical bid.</p>	<p>We request you to remove the Enterprise Agreement word from the said clause because Only LAR partner is authorized to do the Enterprise Agreement.</p>	<p>The tender clause stands modified as under –</p> <p>“The bidder should be an Authorized Education Partner or Authorized Education Reseller of Microsoft and shall be duly authorized to supply Microsoft products till the validity of bids as defined in the tender schedule at page no. 3”</p>
7	8	D. SCOPE OF WORK : 3	<p>The patches / updates released by Microsoft from time to time should be available for life cycle of the product. The concerned NIELIT officials will download updates from the OEM (Microsoft) site. However, the selected vendor has to provide the patches/updates, which are not available on site or not downloadable from the site for any technical reasons during installation and UAT of required Academic Version of Microsoft SQL Server 2017 Enterprise Core and Academic Version of Visual Studio 2017 Professional Edition as per the scope of work defined under this tender document.</p>	<p>Kindly specify the support time duration for the selected Vendor.</p>	<p>The Tender Clause stands modified as under –</p> <p>“The concerned NIELIT officials will download updates from the OEM (Microsoft) site. However, the selected vendor has to provide the patches/updates, which are not available on site or not downloadable from the site for any technical reasons during installation and UAT of required Academic Version of Microsoft SQL Server 2017 Enterprise Core and Academic Version of Visual Studio 2017 Professional Edition as per the scope of work defined under this tender document.”</p>

8	9	E. DELIVERABLES BY THE SELECTED BIDDER: C	Resolving the technical issues through Customer/Technical Support by Telephonic, E-mail and in Person during the post implementation testing to be carried out by NIELIT Officials for its live environment and local environment.	Kindly specify the support time duration for selected Vendor.	The tender clause has been modified as under – “Resolving the technical issues through Customer/Technical Support by Telephonic, E-mail, and Remote Session through RDP and in Person during the post implementation testing (as per Tender Clause-E.c on Page-9) to be carried out by NIELIT Officials for its live environment and local environment.”
9	9	F. TERMS OF PAYMENT	Payments terms.	Kindly specify the timelines for payments after successful installation, commissioning testing & sign off of the UAT.	The Tender Clause-F.a) on Page-9 has been modified to address this query as under – “The payment shall be released within one month of submission of the pre-receipted original bills complete in all respect in duplicates by the bidder subject to the condition that the successful installation, commissioning, testing and Sign-off of the UAT of the procured softwares has been completed under the scope of this tender document.”
Queries raised by the representative of M/s TRIDENT INFORMATION SYSTEMS PVT. LTD. during Pre-Bid Meeting					
10	9	D.8.b)	As of now, NIELIT do not have SQL cluster available for its existing SQL Databases. However, NIELIT has planned to put the QL Databases on cluster in near future by procuring and configuring the requisite infrastructure on MeghRaj Cloud of NIC on a different geo location. The training schedule as mentioned above at Tender Clause-D.5 under “Application Specific Training” shall cover the required settings and demo to enable NIELIT in taking up this activity in future.	Elaborate Bidder’s role in configuration of SQL Cluster for its existing database.	The tender clause stands modified as under – “As of now, NIELIT do not have SQL cluster available for its existing SQL Databases. However, NIELIT has planned to put the SQL Databases on cluster in near future by procuring and configuring the requisite infrastructure on MeghRaj Cloud of NIC on a different geo location. The training schedule as mentioned above at Tender Clause-D.5 under “Application Specific Training” shall cover the required settings and demo to enable NIELIT in taking up this activity in future. NIELIT officials will carry out the job of clustering the Database (if required) and the scope of selected Bidder is limited to cover training portion only as defined in Tender Clause – D.5.”

11	8	D.7.a)	The bidder shall be responsible for successful installation and testing of Academic Version of Microsoft SQL Server 2017 Enterprise Core and Academic Version of Visual Studio 2017 Professional Edition on the VM(s)/Server(s)/Local Systems of the NIELIT on NIC Cloud/Local Servers or PCs at NIELIT Bhawan, Dwarka, Delhi in consultation with the concerned teams including its integration and testing for no extra costs.	Elaborate integration and testing.	The tender clause stands modified as under – “The bidder shall be responsible for successful installation and testing of Academic Version of Microsoft SQL Server 2017 Enterprise Core and Academic Version of Visual Studio 2017 Professional Edition on the VM(s)/Server(s)/Local Systems of the NIELIT on NIC Cloud/Local Servers or PCs at NIELIT Bhawan, Dwarka, Delhi in consultation with the concerned teams for no extra costs.”
Other Queries					
12		BoQ.xls File	BoQ Document uploaded in e-Procure Portal	Quantity (No. of licenses) in Col. C of BoQ.xls (Product Name - SQLSvrEntCore 2017 SNGL OLP 2Lic NL Acdmc CoreLic Qlfd, Part Number: 7JQ-01262) has been mentioned as 28, however, as per the tender document, the no. of licenses is 20.	No. of Licenses in BoQ.xls for (Product Name - SQLSvrEntCore 2017 SNGL OLP 2Lic NL Acdmc CoreLic Qlfd, Part Number: 7JQ-01262) has been inadvertently mentioned as 28. The no. of licenses required is 20 (Refer tender clause C-2 on page-7 of the tender document). The revised BoQ.xls file shall be uploaded in e-Procure Portal along with these pre-bid minutes, bidders are advised to download and upload their financial bids as per the REVISED BOQ.XLS FILE ONLY.